



Grant Thornton

**Consolidated Financial Statements and
Independent Auditor's Report and Reports in
Compliance with OMB Circular A-133**

World Resources Institute and Subsidiary

September 30, 2014 and 2013

World Resources Institute and Subsidiary

Contents

| | |
|---|-------|
| Report of Independent Certified Public Accountants | 3–4 |
| Consolidated Financial Statements | |
| Consolidated Statements of Financial Position | 5 |
| Consolidated Statements of Activities and Changes in Net Assets | 6–7 |
| Consolidated Statements of Cash Flows | 8 |
| Notes to Consolidated Financial Statements | 9–26 |
| Supplemental Information | |
| Supplemental Schedule of Expenditures of Federal Awards | 28 |
| Notes to Schedule of Expenditures of Federal Awards | 29 |
| Report of Independent Certified Public Accountants on Internal Control over Financial Reporting and on Compliance and Other Matters Required by <i>Governmental Auditing Standards</i> | 30–31 |
| Report of Independent Certified Public Accountants on Compliance with Requirements on Each Major Program and on Internal Control Over Compliance required by OMB Circular A-133 | 32–33 |
| Schedule of Findings and Questioned Costs | 34–35 |
| Summary Schedule of Prior Year Findings | 36 |
| Supplemental Schedules | |
| Schedule of Functional Expenses | 37–38 |
| Schedule of Indirect Cost Rate Calculation (Facility Costs) | 39 |
| Schedule of Fringe Benefit Rate Calculation | 40 |
| Schedule of Indirect Cost Rate Calculation (General and Administration) | 41 |
| Schedule of Indirect Cost Rate Calculation (Subgrant) | 42 |
| Note to Schedules of Indirect Cost and Fringe Benefit Rate Calculations | 43 |

Report of Independent Certified Public Accountants

Board of Directors
World Resources Institute and Subsidiary

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of World Resources Institute and subsidiary (the “Institute”), which comprise the consolidated statements of financial position as of September 30, 2014 and 2013, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Institute’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institute’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of World Resources Institute and subsidiary as of September 30, 2014 and 2013, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Schedule of Expenditures of Federal Awards as required by the U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, for the year ended September 30, 2014 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. The Schedule of Functional Expenses, Schedules of Indirect Cost Rate Calculations and the Schedule of Fringe Benefit Rate Calculations for the year ended September 30, 2014 are also presented for additional analysis and are not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report, dated February 3, 2015, on our consideration of the Institute's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Institute's internal control over financial reporting and compliance.



McLean, Virginia
February 3, 2015

World Resources Institute and Subsidiary

Consolidated Statements of Financial Position

| <i>Year ended September 30,</i> | 2014 | 2013 |
|--|----------------------|----------------------|
| Assets | | |
| Cash and cash equivalents | \$ 10,180,845 | \$ 5,791,787 |
| Cash restricted (Note I) | 85,075 | 93,100 |
| Grants, pledges and contracts receivable, net (Note D) | 43,514,960 | 33,384,465 |
| Investments (Notes B and C) | 40,290,239 | 39,240,751 |
| Other assets | 824,754 | 673,636 |
| Furniture, fixtures, leases, and equipment, net (Note E) | 1,869,618 | 1,600,999 |
| Total Assets | 96,765,491 | 80,784,738 |
| Liabilities and Net Assets | | |
| Liabilities | | |
| Accounts payable | 3,916,863 | 3,184,367 |
| Accrued salaries and benefits | 2,654,261 | 2,154,802 |
| Obligation under capital leases (Note F) | 3,416 | 10,058 |
| Deferred rent | 168,188 | 178,079 |
| Deferred revenue | 688,079 | 220,997 |
| Funds held for others | 25,889 | 22,171 |
| Line-of-credit (Note H) | — | 5,000,000 |
| Total Liabilities | 7,456,696 | 10,770,474 |
| Net Assets | | |
| Unrestricted: | | |
| Operating | 427,718 | 547,028 |
| Designated—working capital reserve | 3,362,404 | 3,214,930 |
| | 3,790,122 | 3,761,958 |
| Temporarily restricted | 60,418,673 | 41,152,306 |
| Permanently restricted | 25,100,000 | 25,100,000 |
| Total Net Assets | 89,308,795 | 70,014,264 |
| Total Liabilities and Net Assets | \$ 96,765,491 | \$ 80,784,738 |

The accompanying notes are an integral part of these statements.

World Resources Institute and Subsidiary

Consolidated Statements of Activities and Changes in Net Assets

Year ended September 30, 2014

| | Unrestricted | | | Temporarily Restricted | Permanently Restricted | Total |
|---|-------------------|---------------------|---------------------|------------------------|------------------------|----------------------|
| | Operating | Designated | Total | | | |
| Revenues | | | | | | |
| Grants/contributions and contracts | \$ 30,798,253 | \$ — | \$ 30,798,253 | \$ 47,690,306 | \$ — | \$ 78,488,559 |
| Federal grants and cooperative agreements | 4,372,251 | — | 4,372,251 | — | — | 4,372,251 |
| Investment return, net (Note B) | — | 147,474 | 147,474 | 2,802,013 | — | 2,949,487 |
| Publications | 3,396 | — | 3,396 | — | — | 3,396 |
| Other | (519,815) | — | (519,815) | — | — | (519,815) |
| Support from endowment income | 1,872,137 | — | 1,872,137 | (1,872,137) | — | — |
| Net assets released from program and time restrictions | 29,353,815 | — | 29,353,815 | (29,353,815) | — | — |
| Total Revenue | 65,880,037 | 147,474 | 66,027,511 | 19,266,367 | — | 85,293,878 |
| Expenses | | | | | | |
| Policy research, technical support, and communications programs | 58,698,411 | — | 58,698,411 | — | — | 58,698,411 |
| Administration | 4,972,925 | — | 4,972,925 | — | — | 4,972,925 |
| Development | 2,328,011 | — | 2,328,011 | — | — | 2,328,011 |
| Total Expenses | 65,999,347 | — | 65,999,347 | — | — | 65,999,347 |
| Change in Net Assets from Operations | (119,310) | 147,474 | 28,164 | 19,266,367 | — | 19,294,531 |
| Net Assets, beginning of year | 547,028 | 3,214,930 | 3,761,958 | 41,152,306 | 25,100,000 | 70,014,264 |
| Net Assets, end of year | \$ 427,718 | \$ 3,362,404 | \$ 3,790,122 | \$ 60,418,673 | \$ 25,100,000 | \$ 89,308,795 |

The accompanying notes are an integral part of this statement.

World Resources Institute and Subsidiary

Consolidated Statements of Activities and Changes in Net Assets

Year ended September 30, 2013

| | Unrestricted | | | Temporarily Restricted | Permanently Restricted | Total |
|---|-------------------|---------------------|---------------------|------------------------|------------------------|----------------------|
| | Operating | Designated | Total | | | |
| Revenues | | | | | | |
| Grants/contributions and contracts | \$ 20,926,563 | \$ — | \$ 20,926,563 | \$ 24,928,710 | \$ — | \$ 45,855,273 |
| Federal grants and cooperative agreements | 3,978,907 | — | 3,978,907 | — | — | 3,978,907 |
| Investment return, net (Note B) | — | 158,602 | 158,602 | 3,013,442 | — | 3,172,044 |
| Publications | 1,027 | — | 1,027 | — | — | 1,027 |
| Other | 25,308 | — | 25,308 | — | — | 25,308 |
| Support from endowment income | 1,891,258 | — | 1,891,258 | (1,891,258) | — | — |
| Net assets released from program and time restrictions | 21,215,267 | — | 21,215,267 | (21,215,267) | — | — |
| Total Revenue | 48,038,330 | 158,602 | 48,196,932 | 4,835,627 | — | 53,032,559 |
| Expenses | | | | | | |
| Policy research, technical support, and communications programs | 41,281,318 | — | 41,281,318 | — | — | 41,281,318 |
| Administration | 4,331,860 | — | 4,331,860 | — | — | 4,331,860 |
| Development | 2,261,894 | — | 2,261,894 | — | — | 2,261,894 |
| Total Expenses | 47,875,072 | — | 47,875,072 | — | — | 47,875,072 |
| Change in Net Assets from Operations | 163,258 | 158,602 | 321,860 | 4,835,627 | — | 5,157,487 |
| Less: Donor Releases of Permanent Restrictions | — | — | — | 237,766 | (237,766) | — |
| Net Assets, beginning of year | 383,770 | 3,056,328 | 3,440,098 | 36,078,913 | 25,337,766 | 64,856,777 |
| Net Assets, end of year | \$ 547,028 | \$ 3,214,930 | \$ 3,761,958 | \$ 41,152,306 | \$ 25,100,000 | \$ 70,014,264 |

The accompanying notes are an integral part of this statement.

World Resources Institute and Subsidiary

Consolidated Statements of Cash Flows

| <i>Year ended September 30,</i> | 2014 | 2013 |
|---|----------------------|---------------------|
| Cash Flows from Operating Activities | | |
| Change in net assets | \$ 19,294,531 | \$ 5,157,487 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation and amortization | 882,376 | 682,629 |
| Loss (gain) from disposal of equipment | 10,635 | (12,551) |
| Realized gain from sale of investments | (2,017,659) | (282,840) |
| Unrealized gain on investments | (656,496) | (2,596,282) |
| Reinvested interest/dividends | (430,119) | (429,205) |
| Changes in operating assets and liabilities: | | |
| Cash restricted – held for others | (8,025) | 8,000 |
| Grants and contracts receivable | (10,130,495) | (2,898,947) |
| Other assets | (150,978) | (133,220) |
| Accounts payable | 732,357 | 139,246 |
| Accrued salaries and benefits | 499,459 | 411,184 |
| Funds held for others | 3,718 | 6,484 |
| Deferred rent | (9,891) | 21,296 |
| Deferred revenue | 467,082 | (68,312) |
| Net Cash Provided by Operating Activities | 8,486,495 | 4,969 |
| Cash Flows from Investing Activities | | |
| Proceeds from sales of investments | 4,666,496 | 1,583,869 |
| Purchase of investments | (2,562,656) | (570,795) |
| Purchase of furniture, fixtures, and equipment | (1,194,635) | (977,727) |
| Net Cash Provided by Investing Activities | 909,205 | 35,347 |
| Cash Flows from Financing Activities | | |
| Avances on line-of-credit | 2,000,000 | 5,000,000 |
| Payments on line-of-credit | (7,000,000) | (2,892,225) |
| Payments on capital lease obligations | (6,642) | (6,338) |
| Net Cash (Used in) Provided by Financing Activities | (5,006,642) | 2,101,437 |
| Net Increase in Cash and Cash Equivalents | 4,389,058 | 2,141,753 |
| Cash and Cash Equivalents, beginning of year | 5,791,787 | 3,650,034 |
| Cash and Cash Equivalents, end of year | \$ 10,180,845 | \$ 5,791,787 |
| Supplemental Disclosure of Cash Flow Information | | |
| Cash paid for interest | \$ 14,611 | \$ 30,350 |

The accompanying notes are an integral part of these statements.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements

September 30, 2014 and 2013

NOTE A—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Principles of Consolidation

World Resources Institute (the Institute) is an independent research and policy institute founded in 1982 to help governments, environmental and development organizations, and private businesses address a fundamental question as to how societies can meet basic human needs and nurture economic growth without undermining the natural resource base and environmental integrity.

The Institute's work is carried out by 470-member interdisciplinary staff, strong in sciences, and augmented by a network of advisors, collaborators, fellows, and cooperating institutes in more than 50 countries. The Institute focuses on six critical issues: Climate, Energy, Food, Forests, Water, and Cities and Transport. Work on these six issues is supported by experts in four disciplinary centers: Business, Economics, Finance, and Governance.

The World Resources Institute Fund (WRIF) is a not-for-profit organization created in 1986 as a supporting organization to the Institute, and is included in these consolidated financial statements. Prior to fiscal year 2002, and after 2003, WRIF had no activities. In 2002 and 2003, WRIF activities included the operation of a capital campaign. Such activities have been shifted to the Institute since. WRIF is currently used to handle the Lee Schipper Scholarship Fund initiated by the Shell Foundation (see note I). The IRS has classified WRIF as exempt from federal income taxes under Section 501(c)(3) of the IRC. WRIF is an entity described under Section 509(a)(3) of the IRC and, therefore, not a private foundation.

Basis of Presentation

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Classification of Net Assets

Activities of the Institute are recorded in the following net asset categories:

Operating—Unrestricted revenues and operating expenses of the Institute. Current investment earnings are available to support current operations.

Designated—Working Capital Reserve—Amounts designated by the Board of Directors of the Institute to be maintained as part of a reserve and used to support certain specific future activities as defined by the Board of Directors.

Temporarily Restricted—Contributions restricted, as to time or purpose, by the donor. When the purpose or time period restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

Permanently Restricted—Funds that are restricted by donors requiring that the principal be invested in perpetuity. The earnings on these funds are unrestricted and are used for operations in accordance with a spending policy approved by the Board of Directors.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE A—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES—Continued

Revenue Recognition

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Contributions are reported as increases in the appropriate category of net assets, except for the contributions that impose restrictions that are met in the same fiscal year they are received, which are included in unrestricted revenues.

Income from grants and contracts are currently recorded as unrestricted revenue when the costs are incurred. Amounts received that have not been expended are recorded as deferred revenue. The amount of expenses incurred in excess of funds received is included in grants and contracts receivable.

Foreign Currency

The United States dollar is the functional currency of the Institute; however, the Institute maintains financial assets and liabilities in foreign currencies to meet local obligation in foreign locations. The financial assets and liabilities in foreign currencies are translated using exchange rates in effect at the end of the period and revenue and costs are translated using weighted average exchange rates for the period.

Cash and Cash Equivalents

The Institute considers all highly liquid investment instruments purchased with an initial maturity of three months or less to be cash equivalents except for cash and cash equivalents held in investment accounts.

Investments

Investments held by the Institute are presented at their fair market value. Purchases and sales of securities are recorded on a trade-date basis. Investment income is recorded on an accrual basis. Gains and losses on investments, realized and unrealized, are included in the statement of activities.

Furniture, Fixtures and Equipment

Furniture, fixtures, and equipment are recorded at cost. Depreciation is recorded on the straight-line basis over estimated useful lives that range from three to seven years. Leasehold improvements are amortized over the shorter of their useful lives or the lease term. Assets purchased under a capital lease are recorded as an asset and a corresponding obligation at the beginning of the lease term. The recorded amount is equal to the present value of the minimum lease payments. Leased assets are amortized over the shorter of their useful lives or the lease term. When assets are retired or sold, the related cost and accumulated depreciation are removed from the accounts, and any gain or loss arising from such disposition is included in the consolidated statement of activities.

The Institute has capitalized its collections. Collections consist of artwork that is held for public exhibition. Collections purchased are capitalized at cost, collections donated are capitalized at appraised value as of the date of the acceptance of the donation. Collections are not depreciated.

Costs Subject to Audit

The Institute's costs under its government grants and cooperative agreements are subject to audit by the awarding agencies. Management of the Institute does not believe that the results of such audits would have a material impact on the financial position and operating results of the Institute.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE A—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES—Continued

Use of Estimates

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Concentration of Credit Risk

As of September 30, 2014, all interest bearing U.S. deposit accounts maintained by the Institute were insured up to \$250,000 at each financial institution by the Federal Deposit Insurance Corporation. The Institute's cash balances at times, may exceed federally insured limits. At September 30, 2014 and 2013, the uninsured amounts totaled \$8,914,965 and \$4,861,374, respectively. However, the Institute has not experienced any losses within these accounts and therefore believes it is not exposed to any significant credit risk associated with those deposits.

The Institute has cash in foreign accounts totaling \$551,808 and \$733,629 in 2014 and 2013, respectively.

Income Tax

The Institute is exempt from federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code. No material taxable unrelated business income was generated and, accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements.

The Institute follows the accounting guidance that creates a single model to address uncertainty in tax positions and clarifies accounting for income taxes by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in its consolidated financial statements. Under the requirements of this guidance, organizations could now be required to record an obligation as the result of tax positions they have historically taken on various tax exposure items. The Institute is not required to record such an obligation.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE B—INVESTMENTS

Investments were as follows as of September 30:

| | 2014 | 2013 |
|-------------------------|---------------|---------------|
| Money market funds | \$ 326,013 | \$ 99,428 |
| Equity securities | 14,772,329 | 14,440,709 |
| Debt securities | 1,516,664 | 1,467,558 |
| Alternative investments | | |
| Hedge funds | 15,985,419 | 15,819,213 |
| Fixed income fund | 1,053,854 | 1,059,292 |
| Emerging market fund | 2,301,265 | 2,118,179 |
| Real estate fund | 4,334,695 | 4,236,372 |
| Total investments | \$ 40,290,239 | \$ 39,240,751 |

Investment return consists of the following for the years ended September 30:

| | 2014 | 2013 |
|--|--------------|--------------|
| Realized gains | \$ 2,017,659 | \$ 282,840 |
| Unrealized gains | 656,496 | 2,596,282 |
| Dividends and interest | 430,119 | 429,205 |
| Investment management fees and foreign taxes | (154,787) | (136,283) |
| Total | \$ 2,949,487 | \$ 3,172,044 |

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE C—FAIR VALUE

ASC 820, *Fair Value Measurements and Disclosures*, establishes a single authoritative definition of fair value, sets a framework for measuring fair value, and requires additional disclosures about fair value measurements. In accordance with ASC 820, the Institute classifies its assets and liabilities into Level 1 (securities valued using quoted prices from active markets for identical assets), Level 2 (securities not traded on an active market for which observable market inputs are readily available), and Level 3 (securities valued based on significant unobservable inputs). Investments are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

The following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value, as well as the general classification pursuant to the valuation hierarchy.

Money Market Funds and Equity Securities

Investments in money market funds and equity securities valued at the quoted prices in an active market are classified within Level 1 of the fair value hierarchy.

Debt Securities

When quoted prices are available in an active market, debt securities are classified within Level 1 of the fair value hierarchy. Quoted prices in inactive markets are classified within Level 2. As of September 30, 2014 and 2013, all debt securities were valued using quoted prices in an active market.

Alternative Investments

Alternative investments consist of investments in various funds. These investments are aggregated into hedge, equity, fixed income, emerging market and real estate funds based on their underlying investments. The fair value of such investments is determined using the net asset value (NAV) per share as a practical expedient. The investments, which are redeemable at or near year-end at NAV per share, are classified within Level 2 of the fair value hierarchy; otherwise, they are classified within Level 3 of the fair value hierarchy.

The following table summarizes the valuation of financial instruments at fair value on a recurring basis in the Statement of Financial Position at September 30, 2014.

| | Level 1 | Level 2 | Level 3 | Total |
|----------------------------------|---------------|--------------|---------------|---------------|
| Money market funds | \$ 326,013 | \$ — | \$ — | \$ 326,013 |
| Equity securities | 14,772,329 | — | — | 14,772,329 |
| Debt securities | 1,516,664 | — | — | 1,516,664 |
| Alternative investments: | | | | |
| Directional/absolute hedge funds | — | — | 15,985,419 | 15,985,419 |
| Inflation hedge fund | — | 4,334,695 | — | 4,334,695 |
| Fixed income fund | — | — | 1,053,854 | 1,053,854 |
| Emerging market fund | — | — | 2,301,265 | 2,301,265 |
| Total investments | \$ 16,615,006 | \$ 4,334,695 | \$ 19,340,538 | \$ 40,290,239 |

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE C—FAIR VALUE—Continued

The following table summarizes the valuation of financial instruments at fair value on a recurring basis in the Statement of Financial Position at September 30, 2013.

| | Level 1 | Level 2 | Level 3 | Total |
|----------------------------------|----------------------|---------------------|----------------------|----------------------|
| Money market funds | \$ 99,427 | \$ — | \$ — | \$ 99,427 |
| Equity securities | 14,440,709 | — | — | 14,440,709 |
| Debt securities | 1,467,558 | — | — | 1,467,558 |
| Alternative investments: | | | | |
| Directional/absolute hedge funds | — | — | 15,819,213 | 15,819,213 |
| Inflation hedge fund | — | 4,236,373 | — | 4,236,373 |
| Fixed income fund | — | — | 1,059,292 | 1,059,292 |
| Emerging market fund | — | — | 2,118,179 | 2,118,179 |
| Total investments | \$ 16,007,694 | \$ 4,236,373 | \$ 18,996,684 | \$ 39,240,751 |

The following table summarizes the changes in fair value of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended September 30, 2014.

| | Ending Balance at 9/30/13 | Total Realized/Unrealized Gains (Losses) | Purchases | Sales Fees and Withdrawals | Ending Balance at 9/30/14 |
|----------------------|---------------------------|--|---------------------|----------------------------|---------------------------|
| Hedge funds | \$ 15,819,213 | \$ 1,207,985 | \$ 3,000,000 | \$ (4,041,779) | \$ 15,985,419 |
| Fixed income fund | 1,059,292 | (5,438) | — | — | 1,053,854 |
| Emerging market fund | 2,118,179 | 183,086 | — | — | 2,301,265 |
| | \$ 18,996,684 | \$ 1,385,633 | \$ 3,000,000 | \$ (4,041,779) | \$ 19,340,538 |

The following table summarizes the changes in fair value of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended September 30, 2013.

| | Beginning Balance at 10/1/12 | Total Realized/Unrealized Gains (Losses) | Purchases | Sales Fees and Withdrawals | Ending Balance at 9/30/13 |
|----------------------|------------------------------|--|---------------------|----------------------------|---------------------------|
| Hedge funds | \$ 14,889,175 | \$ 1,534,157 | \$ 1,000,000 | \$ (1,604,119) | \$ 15,819,213 |
| Fixed income fund | 1,162,203 | (102,911) | — | — | 1,059,292 |
| Emerging market fund | 2,038,184 | 79,995 | — | — | 2,118,179 |
| | \$ 18,089,562 | \$ 1,511,241 | \$ 1,000,000 | \$ (1,604,119) | \$ 18,996,684 |

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE C—FAIR VALUE—Continued

The table below presents additional information for the Institute's investments, as of September 30, 2014, whose fair value is estimated using the practical expedient of reported net asset value (NAV). These disclosures are required for all investments that are eligible to be valued using the practical expedient regardless of whether the practical expedient has been applied.

| | Fair Value at 9/30/2014 | Fair Value at 9/30/2013 | Unfunded Commitments | Expected Liquidation Term | Redemption Terms | Redemption Restrictions | Redemption Restrictions at 9/30/13 |
|--------------------------|----------------------------|----------------------------|-------------------------|---------------------------------|--|---|--|
| | | | | | Annually (1 fund), Quarterly (3 funds), and Closed for Redemption | Between 60 - 105 days notice (3 funds) and Gated (2 funds) | 2 funds are Gated |
| Hedge funds (a) | \$ 15,985,419 | \$ 15,819,213 | None | Not applicable | (1 fund) | Gated (2 funds) | Gated |
| Inflation hedge fund (b) | 4,334,695 | 4,236,373 | None | Not applicable | Monthly | None | None |
| Fixed income fund (c) | 1,053,854 | 1,059,292 | None | Not applicable | Monthly | 15 days notice | None |
| Emerging market fund (d) | 2,301,265 | 2,118,179 | None | Not applicable | Monthly | 30 days notice | None |
| | <u>\$ 23,675,233</u> | <u>\$ 23,233,057</u> | | | | | |

- (a) This class includes several hedge funds and funds of funds that invest primarily in debt and equity securities. The fair values of the investments have been estimated by using the NAV per share of the funds.
- (b) This class includes investments in funds that invest primarily in international bonds. The fair values of these investments have been estimated using the NAV per share of the funds.
- (c) This class includes investments in funds that invest primarily in equity stock and debt securities in emerging economies. The fair values of the investments have been estimated using the NAV per share of the fund.
- (d) This class includes an investment in an inflation hedge fund whose objective is long-term total return in excess of a customized blended benchmark. The fair value of this investment has been estimated using the NAV per share of the fund.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE D—GRANTS, PLEDGES, AND CONTRACTS RECEIVABLE

Grants, pledges and contracts receivable are recorded at their net realizable values. The mix of receivables as of September 30 was as follows:

| | 2014 | 2013 |
|---------------------------------------|------|------|
| U.S. government | 3% | 4% |
| Foundations | 13% | 7% |
| Foreign governments | 74% | 67% |
| International organizations | 3% | 8% |
| Corporations, individuals, and others | 7% | 14% |
| | 100% | 100% |

As of September 30 the Institute's receivables were due as follows:

| | 2014 | 2013 |
|--|---------------|---------------|
| Due within one year | \$ 31,021,910 | \$ 30,696,898 |
| Due within two to five years | 13,120,890 | 2,885,401 |
| Total gross grants, pledges and contracts receivable | 44,142,800 | 33,582,299 |
| Less: | | |
| Allowance for doubtful accounts | (238,502) | (137,561) |
| Unamortized discount on receivables | (389,338) | (60,273) |
| Grants, pledges, and contracts receivable, net | \$ 43,514,960 | \$ 33,384,465 |

Contributions that are to be received over multiple years are discounted to present value at a discount rate commensurate with the risk at the time the contributions were pledged. Allowance for doubtful accounts is determined based on the average write-offs as a percentage of revenue over the last five years.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE E—FURNITURE, FIXTURES, LEASES AND EQUIPMENT

Furniture, fixtures, and equipment consist of the following at September 30:

| | 2014 | 2013 |
|---|--------------|--------------|
| Furniture, equipment and software | \$ 5,557,370 | \$ 5,389,381 |
| Leasehold improvements | 1,419,898 | 1,237,195 |
| Equipment under capital lease agreements | 31,736 | 51,112 |
| Artwork | 8,825 | 8,825 |
| | 7,017,829 | 6,686,513 |
| Less: accumulated depreciation and amortization | (5,148,211) | (5,085,514) |
| Furniture, fixtures, and equipment, net | \$ 1,869,618 | \$ 1,600,999 |

Included in furniture, equipment and software is \$124,566 and \$157,554 of assets not yet placed in service as of September 30, 2014 and 2013, respectively. These assets were not depreciated until they were placed in service.

NOTE F—OBLIGATIONS UNDER CAPITAL LEASES

The Institute is obligated under capital lease agreements for certain copy equipment. The aggregate discounted lease payments are recorded as a liability. Obligations under capital leases and the fair market values of the related leased assets are capitalized and amortized over the related lease periods. Total assets capitalized pursuant to such agreements, and the related accumulated amortization at September 30, were as follows:

| | 2014 | 2013 |
|------------------------------------|-----------|-----------|
| Equipment under capital lease | \$ 31,736 | \$ 51,112 |
| Less: accumulated amortization | (31,736) | (51,112) |
| Equipment under capital lease, net | \$ — | \$ — |

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE F—OBLIGATIONS UNDER CAPITAL LEASES—Continued

The future minimum lease payments under the capital lease agreements and the present value of the minimum lease payments and interest are as follows:

| <i>September 30,</i> | |
|---|----------|
| 2015 | \$ 3,464 |
| Total future minimum lease payments | 3,464 |
| Less: amount representing interest | (48) |
| Present value of minimum lease payments | \$ 3,416 |

Interest expense related to the capital leases was \$396 and \$420 respectively, for the years ended September 30, 2014 and 2013.

NOTE G—OFFICE LEASE COMMITMENTS AND RENT ABATEMENT

The Institute has entered into various operating lease agreements.

During 2007, the Institute renegotiated and extended its current lease for its Washington, DC office space, under an agreement which expires in February 2019. As part of the office building lease, the Institute received a total of five months of free rent; for October to December 2012 and February to March 2008. This rent abatement is being amortized on a straight-line basis over the life of the lease as a reduction of rent expense. See Note O for subsequent event disclosure.

Minimum future rental payments under non-cancelable leases as of September 30, 2014 are as follows:

| <i>September 30,</i> | |
|----------------------|---------------|
| 2015 | \$ 2,692,988 |
| 2016 | 2,758,722 |
| 2017 | 2,641,997 |
| 2018 | 2,638,815 |
| 2019 | 895,247 |
| Total | \$ 11,627,769 |

Rental expense for these leases was \$2,909,597 and \$2,570,863 for the years ended September 30, 2014 and 2013, respectively.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE H—DEBT

On July 2, 2012, the Institute entered into a revolving line-of-credit agreement with Bank of America, N.A. for \$3,000,000 which bears interest at the daily floating London Interbank Offered Rate (LIBOR) plus 1.60%. The agreement which was to expire on December 31, 2012 was extended to December 31, 2014 and the amount increased to \$5,000,000. The interest rate on the line-of-credit was 1.78% as of September 30, 2014. There was an outstanding balance of \$0 as of September 30, 2014.

See Note O for subsequent event.

NOTE I— RESTRICTED CASH

During 2012, the Shell Foundation provided a grant of \$100,000 to EMBARQ, a WRI program in memory of the late Lee Schipper to establish a scholarship fund. Other smaller donors have since contributed an additional \$3,100 to this effort. As of September 30, 2014 and 2013, this fund had a balance of \$85,075 and \$93,100 respectively. The total scholarship awarded for fiscal year 2014 was \$10,000.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE J—TEMPORARILY RESTRICTED NET ASSETS

As of September 30, temporarily restricted net assets are restricted for the following programs:

| | 2014 | 2013 |
|--|---------------|---------------|
| Embarq | \$ 10,227,253 | \$ 3,559,858 |
| Climate & Energy | 6,001,813 | 5,910,191 |
| People & Ecosystems | 6,283,202 | 5,824,492 |
| Institutions & Governance | 2,253,182 | 2,419,856 |
| Market & Enterprise | 744,466 | 878,727 |
| Special Studies/ Innovation | 30,748,975 | 19,571,003 |
| Communication & World Resources Report | 124,203 | 467,777 |
| Development | 208,921 | 219,125 |
| Cumulative unappropriated endowment earnings | 4,155,723 | 2,301,277 |
| Multi Year Receivable Discount | (329,065) | - |
| Total | \$ 60,418,673 | \$ 41,152,306 |

Net assets released from restrictions by incurring expenses satisfying their restricted purposes during the years ended September 30, are as follows:

| | 2014 | 2013 |
|--|---------------|---------------|
| Embarq | \$ 3,472,230 | \$ 10,686,364 |
| Climate & Energy | 4,532,650 | 2,253,952 |
| People & Ecosystems | 4,420,088 | 3,255,296 |
| Institutions & Governance | 1,815,702 | 1,703,063 |
| Market & Enterprise | 805,665 | 1,065,572 |
| Special Studies/ Innovation | 13,847,075 | 2,135,122 |
| Communication & World Resources Report | 460,405 | 114,396 |
| Development | — | 1,502 |
| Total | \$ 29,353,815 | \$ 21,215,267 |

September 30, 2014 and 2013

NOTE K—ENDOWMENT FUNDS

In 1987, the MacArthur Foundation gave the Institute a challenge loan of \$12,516,000 with the understanding that it would forgive this loan to the extent that the Institute raised qualifying matching funds under a comprehensive development program. The purpose of the challenge loan was to facilitate the establishment of a permanent endowment for the Institute.

After the Institute successfully met the terms of the loan agreement, an endowment was formally established at the level of \$25 million (cost basis) on January 1, 1991, with earnings on the corpus expendable to support any activities of the Institute. The Institute's Board of Directors adopted a policy statement entitled *Endowment Fund: Purposes, Goals, and Policies*, which establishes spending rules for future withdrawals of earnings to cover portions of the Institute's annual operating budget while protecting the value of the endowment against inflation. Investment earnings from the endowment (net of investment expenses) are recognized as unrestricted designated revenue.

In 2003 and 2007, two individuals contributed \$100,000 and \$250,000 respectively for the purpose of creating endowment funds to enable the Institute to hire interns. Under the directives of the donor, the \$250,000 endowment was converted to contribution in 2012. Investment earnings from the endowment funds are recognized as unrestricted designated revenue and used to pay for interns.

Interpretation of Relevant Law

The Management and Board of Directors of the Institute have interpreted Delaware's "Uniform Prudent Management of Institutional Funds Act of 2007" (the Act), absent explicit donor stipulations to the contrary, to require the Institute to act in good faith and with the care that an ordinarily prudent person in a like position would exercise under similar circumstances in making determinations to appropriate or accumulated endowment funds, taking into account both its obligation to preserve the value of the endowment and its obligation to use the endowment to achieve the purposes for which it was donated. The Institute classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment required by the applicable donor gift instrument, if applicable.

Endowment Investment Policies

The Institute's investments are managed in accordance with the Board adopted Investment Policy Statement. The investment strategy of the Institute is to emphasize total return; that is, the aggregate returns from capital appreciation and dividend and interest income.

Specifically, the primary objective in the investment management for Endowment assets shall be:

Long-term growth of capital, emphasizing long-term growth of principal while avoiding excessive risk. Short-term volatility will be tolerated in as much as it is consistent with the volatility of a comparable market index.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE K—ENDOWMENT FUNDS—Continued

Endowment Investment Policies—Continued

The secondary objective in the investment management of Endowment assets shall be:

Preservation of Purchasing Power After Spending - To achieve net returns (after management and custodial fees) in excess of the rate of inflation plus our spending guideline (see below) over the investment horizon in order to preserve purchasing power of Endowment assets. Risk control is an important element in the investment of Endowment assets.

Over the established investment horizon of 10 years or longer, it is the goal of the aggregate Endowment assets to significantly exceed the rate of inflation (as measured by the Consumer Price Index) plus 1.0% over a market cycle.

The investment allocation is shown in Note B.

Endowment Spending Policy

The Board of Directors approves an operating budget and associated endowment draw annually. The Institute spending guideline shall normally be 5% of the trailing 12 quarter average market value of the investments. The Board may approve a deviation from the 5% guideline if deemed prudent.

During 2014 and 2013, respectively, \$1,872,137 and \$1,891,258 of these earnings were transferred from temporarily restricted to unrestricted operating net assets in accordance with the policy statement referred to above.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE K—ENDOWMENT FUNDS—Continued

Endowment Net Asset Composition by Type of Fund as of September 30, 2014:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|---------------------|---------------------------|---------------------------|----------------------|
| Donor-restricted endowment funds | \$ — | \$ 4,373,390 | \$ 25,100,000 | \$ 29,473,390 |
| Board-designated endowment funds | 3,362,404 | — | — | 3,362,404 |
| Total funds | \$ 3,362,404 | \$ 4,373,390 | \$ 25,100,000 | \$ 32,835,790 |

Changes in Endowment Net Assets for the Year Ended September 30, 2014:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|---------------------|---------------------------|---------------------------|----------------------|
| Endowment net assets, beginning of year | \$ 3,214,930 | \$ 3,443,514 | \$ 25,100,000 | \$ 31,758,444 |
| Investment return | | | | |
| Reinvested dividends and interest, unrealized appreciation | 54,331 | 1,032,284 | — | 1,086,615 |
| Realized appreciation, net fees | 93,143 | 1,769,729 | — | 1,862,872 |
| Total investment return | 147,474 | 2,802,013 | — | 2,949,487 |
| Appropriation of endowment assets for expenditure | — | (1,872,137) | — | (1,872,137) |
| Endowment net assets, end of year | \$ 3,362,404 | \$ 4,373,390 | \$ 25,100,000 | \$ 32,835,795 |

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE K—ENDOWMENT FUNDS—Continued

Endowment Net Asset Composition by Type of Fund as of September 30, 2013:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|---------------------|---------------------------|---------------------------|----------------------|
| Donor-restricted endowment funds | \$ — | \$ 3,443,514 | \$ 25,100,000 | \$ 28,543,514 |
| Board-designated endowment funds | 3,214,930 | — | — | 3,214,930 |
| Total funds | \$ 3,214,930 | \$ 3,443,514 | \$ 25,100,000 | \$ 31,758,444 |

Changes in Endowment Net Assets for the Year Ended September 30, 2013:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|---------------------|---------------------------|---------------------------|----------------------|
| Endowment net assets, beginning of year | \$ 3,056,328 | \$ 2,321,330 | \$ 25,337,766 | \$ 30,715,424 |
| Investment return | | | | |
| Reinvested dividends and interest, unrealized appreciation | 71,205 | 640,840 | — | 712,045 |
| Realized appreciation, net fees | 87,397 | 2,372,602 | — | 2,459,999 |
| Total investment return | 158,602 | 3,013,442 | — | 3,172,044 |
| Appropriation of endowment assets for expenditure | — | (1,891,258) | (237,766) | — |
| Endowment net assets, end of year | \$ 3,214,930 | \$ 3,443,514 | \$ 25,100,000 | \$ 31,758,444 |

September 30, 2014 and 2013

NOTE L—SIGNIFICANT CONTRACTS

The United Kingdom's Strategic Climate Institutions Programme (SCIP) via KPMG East Africa awarded the Institute a 1.5 year grant of 547,539 GBP on September 1, 2013 to support Ethiopian stakeholders and development partners to respond to the challenges of transitioning to a climate resilient green economy. WRI has received \$355,395 as of September 30, 2014. A total of \$621,290 of this grant has been spent as of September 30, 2014.

The Nordic Council of Ministers Working Group awarded the Institute an eleven-month contract of 400,000 DKK for the project *Accounting Framework in a bottom-up Setting*. WRI has received \$29,492 as of September 30, 2014. A total of \$32,738 of this grant has been spent as of September 30, 2014.

The Institute was awarded a two-year core funding grant of \$8,600,000 grant on October 1, 2012, by the Netherlands Ministry of Foreign Affairs for the program *Sustainable Development in a Warming and Resource-Constrained World*. An additional \$375,000 was pledged in November 2013 to support the LDCs in the post-2015 process. On June 17, 2014 a 3-year extension and additional \$12,900,000 was awarded for core support. On September 15, 2014, an additional \$132,000 was awarded for the project *Towards a Transformative Post-2015 Agenda*. WRI has received \$11,257,000 as of September 30, 2014. A total of \$8,626,457 of this grant has been spent as of September 30, 2014.

The Institute was awarded a five-year 75,000,000 SEK grant on October 1, 2012, by the Swedish International Development Cooperation Agency (SIDA) awarding to support poverty alleviation, effective management of natural resources and protection of the environment. WRI has received \$4,508,508 as of September 30, 2014. A total of \$3,872,039 of this grant has been spent as of September 30, 2014.

The Institute was awarded a two year 15,000,000 DKK grant in July of 2013, by the Danish Ministry of Foreign Affairs that will support the Institute's core funding activities and Global Green Growth Forum. WRI has received the full \$2,663,105 as of September 30, 2014. A total of \$1,035,274 of this grant has been spent as of September 30, 2014.

The Institute was awarded a one-year 200,000 EUR contract in June 2013, by Irish Aid to support governance, adaptation, environmental mainstreaming and food and water security initiatives in Africa. In November 2013, an additional 200,000 EUR 1-year contract was awarded for support of the *Adaptation and Financial Accountability Project* in Uganda and Zambia. In August 2014, the Institute was awarded an additional 1-year contract of 500,000 EUR for continuation of activities in particular those geared towards Sub-Saharan Africa. WRI has received \$1,186,120 as of September 30, 2014. A total of \$490,404 of these contracts has been spent as of September 30, 2014.

The Institute initiates and completes a substantial portion of its projects within the Food Forests & Water, Business Center and Finance Center Programs pursuant to cooperative agreements and contracts from the U.S. Agency for International Development. The revenue pursuant to these cooperative agreements and contracts was \$3,331,443 and \$3,117,303 for the years ended September 30, 2014 and 2013, respectively. Such revenue accounted for approximately 4.02 percent and 6.19 percent of total federal and non-federal grants, contributions, and cooperative agreement revenues during the years ended September 30, 2014 and 2013, respectively.

World Resources Institute and Subsidiary

Notes to Consolidated Financial Statements—Continued

September 30, 2014 and 2013

NOTE M—EMPLOYEE BENEFITS

The Institute contributes either 5 percent or 8 percent (based on years of service) of eligible employees' annual earnings, as defined in Plan agreements under a defined contribution plan. The amount contributed to the Plan for the years ended September 30, 2014 and 2013, was \$1,336,224 and \$1,165,611, respectively.

NOTE N—RELATED PARTIES

During the year ended September 30, 2014, a board member provided a grant in the amount of \$30,500,000 conditioned upon meeting certain milestones through June 1, 2016. As of September 30, 2014, \$ 5,000,000 has been recognized as grant revenue.

Additional board member contributions of \$426,000 and \$200,240 were received for the years ended September 30, 2014 and 2013, respectively.

NOTE O—SUBSEQUENT EVENTS

The Institute evaluated its September 30, 2014 consolidated financial statements for subsequent events through February 3, 2015, the date the financial statements were available to be issued.

Effective October 1, 2014, the Institute extended the current Washington, DC office space lease to 2028 by taking on additional space in the building to accommodate our growth.

Minimum future rental payments under the modified non-cancelable lease for the Washington, DC office space are as follows:

| <i>September 30,</i> | |
|----------------------|----------------------|
| 2015 | \$ 2,467,241 |
| 2016 | 3,019,175 |
| 2017 | 3,255,752 |
| 2018 | 3,329,105 |
| 2019 | 2,052,241 |
| Thereafter | <u>33,699,235</u> |
| Total | <u>\$ 47,822,749</u> |

The \$5,000,000 revolving line of credit with Bank of America which expired December 31, 2014 was renewed on December 22, 2014 and expires March 31, 2015.

The Institute is not aware of any other subsequent events which would require recognition or disclosure in the consolidated financial statements.

Supplemental Information



World Resources Institute and Subsidiary

Supplemental Schedule of Expenditures of Federal Awards

Year ended September 30, 2014

| Federal Grantor Program Title | Pass Through Entity | CFDA No. | Contract No. | Federal Expenditures |
|---|--|------------|-------------------------|-------------------------|
| U.S. Agency for International Development: | | | | |
| USAID Foreign Assistance for Programs Overseas - Forestry Legality Alliance | n/a | 98.001 | AID-EEM-A-00-09-0012-00 | 828,594 |
| Sustainable Landscapes, Clean Energy & Adaptation | n/a | 98.001 | AID-OAA-A-13-00045 | 1,273,718 |
| Strengthening Central Africa Env. Mgmt and Policy Support (SCAEMPS) | n/a | 98.001 | AID-660-A-14-00002 | 642,117 |
| African and Latin American resilience to climate change | Associates in Rural Development, Inc. | 98.unknown | PLACE-IQC-WRI-001 | 76,402 |
| Tenure and Global Climate Change | Associates in Rural Development, Inc. | 98.unknown | AID-OOA-I-12-00032 | 30,210 |
| Forest, carbon, markets and communities project | Associates in Rural Development, Inc. | 98.unknown | EPP-1-00-06-00008-00 | 2,423 |
| Protecting Ecosystems and Restoring Forests in Malawi (PERFORM) | Associates in Rural Development, Inc. | 98.unknown | AID-OOA-I-12-00032 | 53 |
| Mekong Adaptation and Resilience to Climate Change (Mekong) | Development Alternatives, Inc. | 98.unknown | 1001620-11S-19951-00 | 130,936 |
| US-China Partnership for Climate Action | Institute for Sustainable Communities | 98.001 | 486-A-09-00007 | 196,811 |
| Collaboration on Biodiversity Analysis and Technical Support | The Nature Conservancy | 98.001 | RLA-A-00-07-0043 | 53,834 |
| Energy Efficiency and Renewable Energy Program LWA | Winrock International | 98.001 | 11/4/6349 | 25,000 |
| Collaboration on Biodiversity Analysis and Technical Support | World Wildlife Fund | 98.001 | RLA-A-00-07-0043 | 71,347 |
| Total for U.S. Agency for International Development | | | | 3,331,443 |
| U.S. Department of Agriculture | | | | |
| Environmental Quality Incentives Program | Chesapeake Bay Foundation | 10.912 | 69-3475-12-209 | 86,791 |
| Environmental Quality Incentives Program | n/a | 10.912 | 69-3A75-10-144 | 58,123 |
| Forest and Landscape Restoration Opportunities Assessment | n/a | 10.684 | 11-DG-11132762-271 | 1,860 |
| Application, enhancement and evaluation of NTT - Mississippi River Basin | n/a | 10.912 | 69-3A75-11-224 | 100,708 |
| Senegal Retrospective Study | n/a | 10.684 | 12-DG-11132762-439 | 18,850 |
| Facilitating Env. Market Devt: Informing the Decision Making Process | n/a | 10.290 | 58-0111-13-015 | 100,000 |
| Total for U.S. Department of Agriculture | | | | 366,332 |
| U.S. Dept. of Energy | | | | |
| EC-LEDS | Alliance for Sustainable Energy | 81.087 | LXL-3-23251-01 | 212,545 |
| Building Sustainable, Energy Efficient and Connected Communities in India | n/a | 81.117 | DE-EE0006096/000 | 171,383 |
| US-China - Advanced coal tech collaboration | West Virginia University | 81.087 | 10-733-WRI | 205,138 |
| Fossil Energy Research and Development | University of Illinois at Urbana-Champaign | 81.089 | DE-FC26-05NT42588 | 5,410 |
| Total for U.S. Department of Agriculture | | | | 594,476 |
| U.S. Department of State | | | | |
| Forestry Transparency Initiative (FTI) | n/a | 19.121 | S-CF200-12-GR-024 | 80,000 |
| Total Federal Expenditures | | | | \$ 4,372,251 |

World Resources Institute and Subsidiary

Notes to Schedule of Expenditures of Federal Awards

Year ended September 30, 2014

NOTE A—BASIS OF ACCOUNTING

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes all federal grants to the Institute that had expenditure activity during the year ended September 30, 2014. This Schedule has been prepared on the accrual basis of accounting for expenditures in accordance with accounting principles generally accepted in the United States of America. Grant revenues and expenditures are recorded for financial reporting purposes when the Institute has met the qualifications for the respective grants. Grant revenues are equivalent to grant expenditures. The information in this Schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-profit Organizations Receiving Federal Awards*.

NOTE B—SUBRECIPIENTS

Of the federal expenditures presented in this Schedule, the Institute provided federal awards to subrecipients in the following areas:

| | 2014 |
|--|-------------------|
| U.S. Agency for International Development: Forestry Legality Alliance | \$ 337,446 |
| U.S. Agency for International Development: Strengthening Central Africa Env. Mgmt and Policy Support (SCAEMPS) | 350,000 |
| U.S. Agency for International Development: Pass-through from ISC | 30,000 |
| U.S. Agency for International Development: Pass-through from TNC | 10,000 |
| U.S. Department of Agriculture: Application, enhancement and evaluation of NTT – Mississippi River Basin | 59,236 |
| U.S. Department of Agriculture: Online Multi-state water quality trading platform | 23,503 |
| U.S. Department of Agriculture: Facilitating Env. Market Devt: Informing the Decision Making Process | 19,860 |
| U.S. Department of Agriculture: Forest & Landscape Restoration Opps Assessmt | <u>26,450</u> |
| Total subrecipient payments | <u>\$ 856,495</u> |

NOTE C—CATALOG OF FEDERAL DOMESTIC ASSISTANCE

Catalog of Federal Domestic Assistance (CFDA) numbers are not assigned to the U.S. Agency for International Development grants and contracts. However, because of their similarities, we have considered all such contracts as one program for determination in applying OMB Circular A-133.

**Report of Independent Certified Public Accountants on
Internal Control over Financial Reporting and on
Compliance and Other Matters Required by
*Government Auditing Standards***

Board of Directors
World Resources Institute and Subsidiary

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of World Resources Institute and Subsidiary (the “Institute”), which comprise the consolidated statement of financial position as of September 30, 2014, and the related consolidated statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 3, 2015.

Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Institute’s internal control over financial reporting (“internal control”) to design audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of internal control. Accordingly, we do not express an opinion on the effectiveness of the Institute’s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Institute’s financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in the Institute’s internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Institute's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Intended Purpose

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Institute's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Institute's internal control and compliance. Accordingly, this report is not suitable for any other purpose.



McLean, Virginia
February 3, 2015

**Report of Independent Certified Public Accountants on
Compliance for Each Major Federal Program and on
Internal Control over Compliance Required by OMB
Circular A-133**

Board of Directors
World Resources Institute and Subsidiary

Report on Compliance for Each Major Federal Program

We have audited the compliance of World Resources Institute and Subsidiary (the “Institute”) with the types of compliance requirements described in the U.S. Office of Management and Budget’s *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2014. The Institute’s major federal programs are identified in the summary of auditor’s results section of the accompanying Schedule of Findings and Questioned Costs.

Management’s Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to the Institute’s federal programs.

Auditor’s Responsibility

Our responsibility is to express an opinion on compliance for each of the Institute’s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*.

The above-mentioned standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Institute’s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Institute’s compliance.

Opinion on Each Major Federal Program

In our opinion, the Institute complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2014.

Report on Internal Control over Compliance

Management of the Institute is responsible for designing, implementing, and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Institute's internal control over compliance with the types of compliance requirements that could have a direct and material effect on each major federal program to design audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Institute's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in the Institute's internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Intended Purpose

The purpose of this Report on Internal Control Over Compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.



McLean, Virginia
February 3, 2015

World Resources Institute and Subsidiary

Schedule of Findings and Questioned Costs

Year ended September 30, 2014

Section I

Summary of Auditor's Results

Financial Statements

- | | |
|--|---------------|
| 1. Type of auditor's report issued | Unmodified |
| 2. Internal control over financial reporting | |
| a. Material weaknesses identified? | No |
| b. Significant deficiencies identified not considered to be material weaknesses? | None reported |
| c. Noncompliance material to the financial statements noted? | No |

Federal Awards

- | | |
|---|---------------|
| 1. Internal control over major programs: | |
| a. Material weaknesses identified? | No |
| b. Significant deficiencies identified not considered to be material weaknesses? | None reported |
| 2. Type of auditor's report issued on compliance for major programs: | Unmodified |
| 3. Any audit findings disclosed that are required to be reported in accordance with OMB Circular A-133, <i>Section 510(a)</i> ? | No |
| 4. Identification of major program: | |

Federal Agency/Program Title

| | |
|--|----------------|
| USAID Foreign Assistance for Programs Overseas | CFDA 98.001 |
| Renewable Energy Research and Development | 81.087 |

- | | |
|---|-----------|
| 5. Dollar threshold used to distinguish between Type A and Type B programs: | \$300,000 |
| 6. Auditee qualified as a low-risk auditee under OMB Circular A-133, Section 530? | No |

World Resources Institute and Subsidiary

Schedule of Findings and Questioned Costs—Continued

Year ended September 30, 2014

Section II—Financial Statement Findings

None reported

Section III—Federal Award Findings and Questioned Costs

None reported

World Resources Institute and Subsidiary

Summary Schedule of Prior Year Findings

Year ended September 30, 2014

Finding 2013-01

Condition: Management identified, through review of corporate credit card charges, certain charges made to fictitious vendors, as well as other charges deemed to be unauthorized and or improper.

Corrective Action/Status: Management took the following actions:

- 1) Confirmed that the improper charges amounted to \$83,000 and that none of the charges impacted a government grant.
- 2) Developed an "Internal Control Action Plan" that was approved by USAID.
- 3) Instituted background and/or credit checks for all new employees and before issuing credit cards and/or travel advances to staff.
- 4) The Chief Financial and Administrative Officer delivered a PowerPoint presentation (Safeguarding WRI Against Fraud) as part of a communication campaign, nine times to approximately 240 WRI staff and interns in the US, China, Brazil, and India.
 - a. The communication campaign emphasized our whistle blower policy, that no exceptions to the new policy would be tolerated and stressed the associated responsibility for approvals.
 - b. The communication plan also reviewed results from our control environment survey and associated actions to be taken, that was shared with the Leadership Team.
- 5) Recently introduced an annual compulsory training that includes an on-line Financial Integrity seminar and quiz that must be passed.

Corrective Action/Status Contact: Steve Barker, Chief Financial Officer and Vice President of Finance and Administration, Phone 202-729-7685, Email sbarker@wri.org.

World Resources Institute and Subsidiary

Schedule of Functional Expenses

Year ended September 30, 2014

| | Business Center | Cities and Transport | Climate | Energy | Finance Center | Food, Forests and Water | Governance Center | Special Projects | Communications | Total Program Expenses | Administration | Development | Total Expenses |
|--|-----------------|----------------------|-------------------|----------------|------------------|-------------------------|-------------------|-------------------|------------------|------------------------|------------------|------------------|-------------------|
| Salaries | \$ 313,128 | \$ 3,153,618 | \$ 3,408,252 | \$ 301,972 | \$ 793,818 | \$ 3,851,169 | \$ 1,577,395 | \$ 1,558,010 | \$ 614,606 | \$ 15,571,968 | \$ 2,283,471 | \$ 1,080,212 | \$ 18,935,651 |
| Fringe Benefits | 125,409 | 1,275,850 | 1,396,931 | 123,788 | 264,004 | 1,572,463 | 629,461 | 594,740 | 230,283 | 6,212,929 | 927,552 | 449,160 | 7,589,641 |
| Research Expenses | 21,360 | 861,925 | 701,599 | 30,175 | 172,903 | 1,731,366 | 270,900 | 1,034,868 | 25 | 4,825,121 | 74,664 | 60 | 4,899,845 |
| Conference Expenses | 3,102 | 160,026 | 257,274 | 6,877 | 12,933 | 268,548 | 53,800 | 310,795 | 11,814 | 1,085,169 | 50,932 | 122,508 | 1,258,609 |
| Publication Expenses | 90 | 156,289 | 96,579 | 1,536 | 25,719 | 181,822 | 62,622 | 226,402 | 61,890 | 812,949 | 15,492 | 105,935 | 934,376 |
| Communication Expenses | — | 61,966 | 178,789 | — | — | 1,173,778 | 113,766 | 188,322 | 113,247 | 1,829,868 | — | — | 1,829,868 |
| Travel | 35,445 | 568,147 | 425,927 | 27,319 | 131,895 | 737,879 | 161,725 | 437,599 | 12,144 | 2,538,080 | 149,080 | 93,539 | 2,780,699 |
| Other Direct Costs | 3,552 | 142,694 | (7,578) | 5,435 | 12,135 | 139,256 | 41,326 | (65,388) | (10,524) | 260,908 | 1,471,734 | 77,129 | 1,809,771 |
| Subgrants | 5,000 | 4,433,472 | 1,458,602 | 39,487 | 100,110 | 5,033,540 | 1,279,334 | 5,606,253 | — | 17,955,798 | — | — | 17,955,798 |
| Rent | 41,661 | 529,430 | 535,840 | 41,247 | 117,279 | 801,240 | 241,542 | 355,581 | 85,754 | 2,749,574 | — | 160,023 | 2,909,597 |
| Library and information services | 2,733 | 34,733 | 35,153 | 2,706 | 7,694 | 52,565 | 15,846 | 23,328 | 5,626 | 180,384 | — | 10,498 | 190,882 |
| Indirect Salaries | 17,076 | 217,002 | 219,630 | 16,906 | 48,070 | 328,412 | 99,003 | 145,745 | 35,149 | 1,126,993 | — | 65,590 | 1,192,583 |
| Indirect Benefits | 7,110 | 90,352 | 91,446 | 7,039 | 20,015 | 136,738 | 41,220 | 60,683 | 14,635 | 469,238 | — | 27,309 | 496,547 |
| Subgrant Pool Salaries | 143 | 127,020 | 41,789 | 1,131 | 2,868 | 144,212 | 36,653 | 160,621 | — | 514,437 | — | — | 514,437 |
| Subgrant Pool Benefits | 60 | 53,309 | 17,539 | 475 | 1,204 | 60,524 | 15,383 | 67,411 | — | 215,905 | — | — | 215,905 |
| Subgrant Pool Other Costs | 3 | 2,830 | 931 | 25 | 64 | 3,213 | 817 | 3,579 | — | 11,462 | — | — | 11,462 |
| Supplies and materials | 2,162 | 27,472 | 27,805 | 2,140 | 6,086 | 41,576 | 12,534 | 18,451 | 4,450 | 142,676 | — | 8,304 | 150,980 |
| Telephone and cables | 4,642 | 58,989 | 59,703 | 4,596 | 13,067 | 89,274 | 26,912 | 39,619 | 9,555 | 306,357 | — | 17,830 | 324,187 |
| Equipment rental and maintenanc | 13,908 | 176,739 | 178,879 | 13,770 | 39,151 | 267,476 | 80,633 | 118,703 | 28,627 | 917,886 | — | 53,420 | 971,306 |
| Other Indirect | 2,074 | 26,353 | 26,672 | 2,053 | 5,838 | 39,882 | 12,023 | 17,699 | 4,268 | 136,862 | — | 7,965 | 144,827 |
| Depreciation | 12,634 | 160,557 | 162,501 | 12,509 | 35,566 | 242,987 | 73,252 | 107,835 | 26,006 | 833,847 | — | 48,529 | 882,376 |
| Total Expenses | 611,292 | 12,318,773 | 9,314,263 | 641,186 | 1,810,419 | 16,897,920 | 4,846,147 | 11,010,856 | 1,247,555 | 58,698,411 | 4,972,925 | 2,328,011 | 65,999,347 |
| Allocation of administration costs | 71,205 | 904,872 | 915,829 | 70,498 | 200,446 | 1,369,435 | 412,831 | 607,740 | 146,567 | 4,699,423 | (4,972,925) | 273,502 | — |
| Total Expenses After G&A Al | 682,497 | 13,223,645 | 10,230,092 | 711,684 | 2,010,865 | 18,267,355 | 5,258,978 | 11,618,596 | 1,394,122 | 63,397,834 | — | 2,601,513 | 65,999,347 |

World Resources Institute and Subsidiary

Schedule of Functional Expenses

Year ended September 30, 2013

| | Climate, Energy and Pollution | People & Ecosystems | Embarq Safe Urban Transport | Institutions and Governance | Markets and Enterprise | Special Studies/ Innovations | External Relations | Total Program Expenses | Administration | Development | Total Expenses |
|---|--|------------------------|--------------------------------------|-----------------------------------|------------------------------|------------------------------------|-----------------------|------------------------------|------------------|---------------------|----------------------|
| Salaries | \$ 3,773,882 | \$ 2,431,819 | \$ 1,915,841 | \$ 1,515,137 | \$ 1,118,053 | \$ 945,748 | \$ 918,738 | \$ 12,619,218 | \$ 1,883,217 | \$ 1,168,584 | \$ 15,671,019 |
| Fringe Benefits | 1,650,237 | 1,062,137 | 823,068 | 661,443 | 496,912 | 418,094 | 398,663 | 5,510,554 | 826,279 | 518,956 | 6,855,789 |
| Research Expenses | 586,438 | 1,286,088 | 1,097,188 | 344,001 | 412,156 | 493,386 | 161,486 | 4,380,743 | 111,633 | — | 4,492,376 |
| Conference Expenses | 123,856 | 113,525 | 170,250 | 92,443 | 30,214 | 59,504 | 41,950 | 631,742 | 60,128 | 30,968 | 722,838 |
| Publication Expenses | 299,671 | 672,253 | 133,413 | 85,403 | 94,673 | 107,307 | 177,580 | 1,570,300 | 41,065 | 6,067 | 1,617,432 |
| Communication Expenses | — | — | 35,268 | — | — | — | 58,700 | 93,968 | — | — | 93,968 |
| Travel | 423,574 | 465,595 | 573,715 | 241,230 | 145,456 | 273,473 | 46,207 | 2,169,250 | 163,960 | 100,309 | 2,433,519 |
| Other Direct Costs | (48,713) | 80,508 | 98,681 | 27,748 | 24,842 | 65,461 | 27,653 | 276,180 | 1,245,578 | 65,751 | 1,587,509 |
| Subgrants | 782,355 | 2,834,913 | 3,528,202 | 1,059,359 | 22,135 | 125,059 | 8,868 | 8,360,891 | — | — | 8,360,891 |
| Rent | 600,663 | 539,173 | 427,624 | 261,775 | 204,866 | 208,453 | 161,523 | 2,404,077 | — | 166,786 | 2,570,863 |
| Library and information services | 46,093 | 41,374 | 32,814 | 20,088 | 15,721 | 15,996 | 12,395 | 184,481 | — | 12,799 | 197,280 |
| Indirect Salaries | 146,021 | 131,073 | 103,956 | 63,638 | 49,803 | 50,675 | 39,266 | 584,432 | — | 40,546 | 624,978 |
| Indirect Benefits | 61,379 | 55,095 | 43,697 | 26,749 | 20,934 | 21,301 | 16,505 | 245,660 | — | 17,043 | 262,703 |
| Subgrant Pool Salaries | 19,450 | 70,480 | 87,716 | 26,337 | 550 | 3,109 | 220 | 207,862 | — | — | 207,862 |
| Subgrant Pool Benefits | 8,686 | 31,476 | 39,173 | 11,762 | 246 | 1,389 | 98 | 92,830 | — | — | 92,830 |
| Subgrant Pool Other Costs | 1,534 | 5,560 | 6,919 | 2,077 | 43 | 245 | 17 | 16,395 | — | — | 16,395 |
| Supplies and materials | 24,828 | 22,286 | 17,675 | 10,820 | 8,468 | 8,616 | 6,676 | 99,369 | — | 6,894 | 106,263 |
| Postage | 18 | 18 | 15 | 8 | 7 | 7 | 9 | 82 | — | 4 | 86 |
| Telephone and cables | 53,670 | 48,176 | 38,209 | 23,390 | 18,305 | 18,626 | 14,432 | 214,808 | — | 14,903 | 229,711 |
| Equipment rental and maintenance | 218,053 | 195,731 | 155,236 | 95,030 | 74,371 | 75,673 | 58,636 | 872,730 | — | 60,547 | 933,277 |
| Other Indirect | 26,835 | 24,088 | 19,104 | 11,695 | 9,152 | 9,313 | 7,216 | 107,403 | — | 7,451 | 114,854 |
| Depreciation | 159,491 | 143,164 | 113,545 | 69,508 | 54,397 | 55,350 | 42,888 | 638,343 | — | 44,286 | 682,629 |
| Total Expenses | 8,958,021 | 10,254,532 | 9,461,309 | 4,649,641 | 2,801,304 | 2,956,785 | 2,199,726 | 41,281,318 | 4,331,860 | 2,261,894 | 47,875,072 |
| Allocation of administration costs | 1,012,106 | 908,498 | 720,539 | 441,086 | 345,196 | 351,241 | 272,163 | 4,050,829 | (4,331,860) | 281,031 | — |
| Total Expenses After G&A Allocations | \$ 9,970,127 | \$ 11,163,030 | \$ 10,181,848 | \$ 5,090,727 | \$ 3,146,500 | \$ 3,308,026 | \$ 2,471,889 | \$ 45,332,147 | \$ — | \$ 2,542,925 | \$ 47,875,072 |

World Resources Institute and Subsidiary

Schedule of Indirect Cost Rate Calculation (Facility Costs)

Year ended September 30, 2014

| Direct Expenses | Programs | Fundraising | Total Expenses |
|---|----------------------|---------------------|----------------------|
| Salaries and Stipends | \$ 15,571,968 | \$ 1,080,212 | \$ 16,652,180 |
| Fringe Benefits | 6,212,929 | 449,160 | 6,662,089 |
| Research & Conference Expenses | 5,910,290 | 122,568 | 6,032,858 |
| Publications Expenses | 812,949 | 105,935 | 918,884 |
| Communications Expenses | 1,829,868 | — | 1,829,868 |
| Travel | 2,538,080 | 93,539 | 2,631,619 |
| Misc. Costs | 260,908 | 77,129 | 338,037 |
| Subgrants | 17,955,798 | — | 17,955,798 |
| Total direct expenses | 51,092,790 | 1,928,543 | 53,021,333 |
| Less: Costs of institutional cooperative agreements/subgrants | (17,955,798) | — | (17,955,798) |
| Total Allowable Direct Expenses (Allocation Base) | \$ 33,136,992 | \$ 1,928,543 | \$ 35,065,535 |

| Facility Costs | Total Facility Cost |
|---------------------------------------|---------------------|
| Rent | \$ 2,909,597 |
| Salaries | 1,192,583 |
| Fringe Benefits | 496,547 |
| Library and Information Services | 190,882 |
| Reproduction | 4,595 |
| Supplies and Materials | 150,980 |
| Telephone and Cables | 324,187 |
| Equipment Rental and Maintenance | 971,306 |
| Interest/Offsite storage/Misc. Exp. | 140,232 |
| Depreciation and Amortization | 882,376 |
| Total facility costs | 7,263,285 |
| Total Allowable Facility Costs | \$ 7,263,285 |

Calculation of Facility Cost Rate:

Total allowable facility costs/total allowable direct expenses (\$7,263,285/\$35,065,535)

20.71%

World Resources Institute and Subsidiary

Schedule of Fringe Benefit Rate Calculation

Year ended September 30, 2014

| Fringe Benefits | Regular and Term Staff | Temporary Staff | Total Benefits |
|---------------------------------|-----------------------------------|----------------------------|---------------------------|
| PTO, Holiday and Other Benefits | \$ 3,515,633 | \$ — | \$ 3,515,633 |
| FICA | 1,408,202 | 47,572 | 1,455,774 |
| Group health | 1,504,461 | — | 1,504,461 |
| Retirement | 1,336,224 | — | 1,336,224 |
| Unemployment | 50,915 | 7,823 | 58,738 |
| Workers' compensation | 47,195 | 1,989 | 49,184 |
| Other | 382,079 | — | 382,079 |
| Total allocable costs | \$ 8,244,709 | \$ 57,384 | \$ 8,302,093 |

| Regular and Term Staff Labor | Programs | Fundraising | Facility | Subgrant | Administration | Total Labor |
|-------------------------------------|----------------------|---------------------|---------------------|-------------------|-----------------------|----------------------|
| Salaries | \$ 14,686,093 | \$ 1,068,579 | \$ 1,192,583 | \$ 514,437 | \$ 2,211,317 | \$ 19,673,009 |
| Less: excluded salaries expense* | (7,381) | — | (9,455) | — | (11,400) | (28,236) |
| Total allowable labor base | \$ 14,678,712 | \$ 1,068,579 | \$ 1,183,128 | \$ 514,437 | \$ 2,199,917 | \$ 19,644,773 |

Calculation of fringe benefit for regular and term staff:

Total allocable costs/total allowable labor base
(\$8,244,709/\$19,644,773)

41.97%

| Temporary Staff Labor | Programs | Fundraising | Facility | Subgrant | Administration | Total Labor |
|-----------------------------------|-------------------|--------------------|-----------------|-----------------|-----------------------|--------------------|
| Salaries and stipends | \$ 885,875 | \$ 11,633 | \$ — | \$ — | \$ 72,154 | \$ 969,662 |
| Total allowable labor base | \$ 885,875 | \$ 11,633 | \$ — | \$ — | \$ 72,154 | \$ 969,662 |

Calculation of fringe benefit for temporary staff:

Total allocable costs/total allowable labor base
(\$57,384/\$969,662)

5.92%

*Excluded salary expenses are fellowship stipends, intern programs and outside temporary help. These expenditures are excluded because they do not have a relationship to fringe benefit costs.

World Resources Institute and Subsidiary

Schedule of Indirect Cost Rate Calculation (General and Administration)

Year ended September 30, 2014

| | Programs | Fundraising | Total |
|--|---------------|--------------|---------------|
| Allowable total direct | \$ 33,136,991 | \$ 1,928,542 | \$ 35,065,533 |
| Total allocation base for general and administrative | \$ 33,136,991 | \$ 1,928,542 | \$ 35,065,533 |

General and Administrative Expenses

| | |
|---|--------------|
| Salaries | \$ 2,283,471 |
| Benefits | 927,552 |
| Research Expenses | 74,664 |
| Conference Expenses | 50,932 |
| Publications Expenses | 15,492 |
| Travel | 149,080 |
| Professional Services | 488,444 |
| Memberships/Fees/Dues | 34,563 |
| Recruitment/Relocation | 350,473 |
| Staff Meals/Kitchen | 37,680 |
| Training & Career Development | 41,292 |
| Miscellaneous | 135,411 |
| Non-billable unallowable | 383,871 |
| Total general and administrative expenses | 4,972,925 |
| Less: non-billable unallowable | (383,871) * |
| Total allowable general and administrative expenses | \$ 4,589,054 |
| Calculation of general and administrative rate: | |
| Total general and administrative/total allocation base for general and administrative (\$4,589,054/\$35,065,533) | 13.09% |

*Excluded unallowable expenses that are not chargeable to funders.

World Resources Institute and Subsidiary

Schedule of Indirect Cost Rate Calculation (Subgrant)

Year ended September 30, 2014

| | Programs | Fundraising | Total |
|--|-----------------|--------------------|---------------|
| Total subgrant costs | \$ 17,955,798 | \$ — | \$ 17,955,798 |
| Total allocation base for general and administrative | \$ 17,955,798 | \$ — | \$ 17,955,798 |

General and Administrative Expenses

| | | | |
|---|--|----|---------|
| Salaries | | \$ | 514,437 |
| Benefits | | | 215,905 |
| Other Costs | | | 11,462 |
| Total general and administrative expenses | | \$ | 741,804 |

Calculation of subgrant rate:

| | | | |
|---|--|--|-------|
| Total subgrant costs/total allocation base for general and administrative (\$741,804/\$17,955,798) | | | 4.13% |
|---|--|--|-------|

World Resources Institute and Subsidiary

Note to Schedule of Indirect Cost and Fringe Benefit Rate Calculations

Year ended September 30, 2014

NOTE A—BASIS OF ACCOUNTING

The calculation of allocation rates is prepared in accordance with the methodologies used by the Institute in negotiating its indirect facility cost, fringe benefit, and general and administrative cost rates with its oversight agency, the U.S. Agency for International Development. Revenue is recorded using provisional approved rates. The difference between actual and provisional rates is not material to the financial statements as a whole.

Facility Cost Rate—represents total indirect costs less unallowable costs as a percentage of total direct costs, which includes fringe benefit costs, less all charges representing costs incurred pursuant to subcontract or subgrant agreements and unallowable costs.

Fringe Benefit Rate—represents the cost of total fringe benefit expenses as a percentage of total salary and wage charges that result in related fringe benefit expenses. Fringe benefit costs are included as a direct cost in the calculation of both the overhead, and the general and administrative cost rates.

General and Administrative Rate—represents all general and administrative expenses as a percentage of direct costs incurred, less charges representing costs incurred pursuant to subcontract or subgrant agreements.

Subgrant Pool Rate—represents subgrant-related salaries as a percentage of total subgrant costs.